

Message Text

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INFO CINCPAC

S E C R E T SECTION 1 OF 7 WELLINGTON 0123

CINCPAC ALSO FOR POLAD

NOFORN

EO 11652: GDS

TAGS: PFOR NZ

SUBJECT: TRANSMITTAL OF DRAFT SECTIONS III AND IV FY-76

NEW ZEALAND PARA

REF A-7706, OCTOBER 9, 1974

1. THIS DRAFT SECTION OF THE NEW ZEALAND PARA HAS FULL COUNTRY TEAM CONCURRENCE. IT IS BEING TRANSMITTED TELEGRAPHICALLY TO MEET THE JANUARY 15, 1975 SCHEDULE FOR SUBMISSION. DRAFT SECTION IV IS BEING SENT VIA COURIER POUCH SINCE IT DOES NOT LEND ITSELF TO TELEGRAPHIC TRANSMISSION.

2. NEW ZEALAND PARA DRAFT:

SECTION III: POLICY IMPLEMENTATION

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A. SECURITY:

1. POLICY-- MAKE CLEAR THAT THE US AS A PACIFIC POWER WITH VITAL INTERESTS IN THE ASIAN AND PACIFIC REGION, INTENDS TO CONTINUE TO PLAY A KEY ROLE IN THIS AREA. IN PARTICULAR, MAINTAIN THE CREDIBILITY OF OUR ANZUS COMMITMENT.

DISCUSSION--

-- NEW ZEALANDERS RECOGNIZE THE UNITED STATES AS A MAJOR PACIFIC POWER AND LIKELY TO REMAIN ONE. SUCCESSIVE GOVERNMENTS,

INCLUDING THE PRESENT ONE, HAVE REAFFIRMED THAT THE ANZUS TREATY AND ITS COMMITMENT ARE BASIC TO NEW ZEALAND'S SECURITY. WHILE THE NEW ZEALAND ARMED FORCES HAVE BEEN RESTRUCTURED, THE GNZ RECOGNIZES THAT TO CONTINUE TO RELY ON THE U.S. PROTECTIVE UMBRELLA, NEW ZEALAND MUST MAINTAIN A REALISTIC DEFENSE FORCE TO ACCORD WITH U.S. POLICY OF INDIVIDUAL SELF-RELIANCE.

-- PRIME MINISTER KIRK WAS NOT REALLY SYMPATHETIC TOWARD A SIGNIFICANT ROLE FOR THE MILITARY IN INTERNATIONAL AFFAIRS. PRIME MINISTER ROWLING HAS A MORE BALANCED VIEW. HIS PLAN TO REPRESENT NEW ZEALAND AT THE FORTHCOMING ANZUS COUNCIL MEETING IN WASHINGTON IS A POSITIVE SIGN OF THE VALUE THE GNZ PLACES ON THIS TREATY.

-- WITH KIRK GONE, HIS SOMEWHAT NEBULOUS PLAN FOR A SOUTH PACIFIC NUCLEAR FREE ZONE IS LIKELY TO FADE FROM THE SCENE OR AT LEAST BE PLACED ON A SLOW BACK-BURNER, THUS REMOVING A POTENTIAL SOURCE OF EMBARRASSMENT TO THE ANZUS RELATIONSHIP.

-- THE WORD "NUCLEAR" HOWEVER, STILL STARTS NEW ZEALAND BLOOD CHURNING AND IT IS THIS EMOTIONAL UNEASINESS WHICH CONTINUES TO PRECLUDE NPW VISITS TO NEW ZEALAND PORTS. PASSAGE INTO LAW OF THE HOSMER JOINT RESOLUTION SHOULD GO A LONG WAY TOWARD REMOVING GNZ CONCERN OVER NPW LIABILITY, BUT MAY NOT REMOVE THE POLITICAL PROBLEM OF NEW ZEALAND NUCLEAR PARANOIA WHICH HAS CAUSED BOTH NATIONAL AND LABOUR GOVERNMENTS TO REFUSE TO SANCTION SUCH VISITS IN RECENT YEARS.

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-- ON BALANCE, WE FIND AN ATTITUDE PERVADING NEW ZEALAND WHICH IS UNDERSTANDING OF AND RECEPTIVE TO U.S. POLICY IN ASIA AND THE PACIFIC.

COURSES OF ACTION--

A. CONTINUALLY REVIEW OUR NEW ZEALAND CONTACTS TO MAKE

CERTAIN WE ARE REACHING THOSE IN NEW ZEALAND WITH POWER AND INFLUENCE.

B. USE THE FULL FACILITIES OF USIS, INCLUDING VTR, FILMS, PUBLICATIONS, STAG VISITORS, ETC., TO DISSEMINATE AND EXPLAIN U.S. DEFENSE AND FOREIGN POLICIES AND ACTIONS TO A NEW ZEALAND AUDIENCE CAREFULLY SELECTED IN CONSULTATION WITH THE COUNTRY TEAM. COMMUNICATIONS WITH THE SOUTH ISLAND CAN BE GREATLY ENHANCED BY THE ESTABLISHMENT OF A USIS READING ROOM AT CHRISTCHURCH.

C. USE THE POST'S LIMITED REPRESENTATION FUNDS TO BRING TOGETHER EMBASSY OFFICERS AND SELECTED NEW ZEALANDERS AND RESIDENT DIPLOMATS FOR RELAXED AND INFORMAL EXCHANGES OF VIEWS AND INFORMATION.

D. MAINTAIN ANZUS CREDIBILITY BY ENCOURAGING INCREASED MILITARY CONTACTS AT ALL LEVELS THROUGH PERSONNEL EXCHANGES, PERIODIC COMBINED MILITARY EXERCISES, RECIPROCAL VISITS BY HIGH RANKING DEFENSE AND MILITARY OFFICIALS, AIRCRAFT AND SHIP VISITS INCLUDING CONTINUAL BUT LOW KEY PRESSURE ON THE GNZ FOR THE RESUMPTION OF REGULAR NUCLEAR POWERED WARSHIPS (NPW) VISITS TO SELECTED NEW ZEALAND PORTS.

E. CONTINUE TO PASS TO KEY OFFICIALS OF THE MINISTRY OF FOREIGN AFFAIRS AND THE MINISTRY OF DEFENSE SELECTED REPORTING FROM OUR ASIAN AND PACIFIC POSTS WHICH REFLECTS THE U.S. ROLE IN THE AREA AND WHICH COULD ASSIST THE GNZ IN DEVELOPING COMPLEMENTARY POLICIES AND COURSES OF ACTION.

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INFO CINCPAC

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CINCPAC ALSO FOR POLAD

F. ENCOURAGE PARTICIPATION AT THE HIGHEST LEVELS IN THE REGULARLY HELD ANZUS OFFICIALS AND COUNCIL MEETINGS. MAINTAIN FLEXIBILITY REGARDING MEETING DATES, IF NECESSARY, TO ACCOMMODATE HIGH LEVEL PARTICIPATION.

2. POLICY-- ENCOURAGE CONTINUED NEW ZEALAND PARTICIPATION IN EXISTING REGIONAL SECURITY GROUPINGS, SUCH AS THE SOUTH EAST ASIA TREATY ORGANIZATION (SEATO) AND THE FIVE POWER DEFENSE ARRANGEMENT (FPDA). WE WILL LEAVE THE PRIMARY BURDEN OF FPDA TO THE FIVE MEMBER STATES, BUT WILL IMPRESS ON THEM THE IMPORTANCE WE ATTACH TO THIS ARRANGEMENT AS A MEANS OF REINFORCING STABILITY IN THE MALAYSIA-SINGAPORE AREA.

DISCUSSION--

-- SEATO IS HELD IN LOW ESTEEM BY THE LABOUR GOVERNMENT IN PARTICULAR AND, IN GENERAL, BY MOST NEW ZEALANDERS. WE THUS CANNOT EXPECT MUCH HIGH-LEVEL GNZ INTEREST OR PARTICIPATION IN SEATO AFFAIRS, PARTICULARLY THOSE OF A MILITARY NATURE.
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THE GNZ IS WELL AWARE, HOWEVER, OF THE IMPORTANCE WE AND THE THAI ATTACH TO THE TREATY AND WE DO NOT ENVISAGE ANY MOVES BY NEW ZEALAND TO DISMANTLE SEATO OR PULL OUT OF ITS MEMBERSHIP.

-- WITH REGARD TO FPDA (ANZUS), THE WITHDRAWAL OF AUSTRALIA AND THE UNITED KINGDOM OF SIGNIFICANT PARTICIPATION IN THE ARRANGEMENT HAS RAISED LOGISTIC AND POLITICAL PROBLEMS FOR NEW ZEALAND. HAPPILY, PRIME MINISTER ROWLING REAFFIRMED NEW ZEALAND'S INTENTION TO KEEP DEFENSE FORCES COMMITTED TO FPDA IN THE AREA AS LONG AS DESIRED BY MALAYSIA AND SINGAPORE. DEFENSE, SOME MONTHS PRIOR TO THE BRITISH ANNOUNCEMENT, SET UP ITS OWN COMMAND STRUCTURE OUTSIDE FPDA, WHICH WILL NOT ONLY ENABLE NEW ZEALAND FORCES TO COPE WITH THE CHANGING SITUATION BUT ALSO ALLOW MILITARY EXCHANGES AND LIAISON WITH INDONESIA.

COURSES OF ACTION--

A. EMBASSY COUNTRY TEAM MEMBERS CONCERNED WITH MILITARY,

POLITICAL AND INFORMATION AFFAIRS, WHEN THE OPPORTUNITY ARISES, SHOULD EXPRESS TO THE P.M. AND HIS MINISTER OF DEFENCE AS WELL AS TO OTHER SENIOR OFFICIALS INCLUDING THE OPPOSITION THE IMPORTANCE WE AND THE THAI ATTACH TO THE SEATO TREATY. AT THE SAME TIME, BEING AWARE OF GNZ DISENCHANTMENT WITH SEATO, WE SHOULD NOT PUSH TOO HARD FOR GNZ HIGH LEVEL INVOLVEMENT OR PARTICIPATION IN SEATO.

B. THE SAME COUNTRY TEAM MEMBERS SHOULD, IN THEIR CONTACTS WITH KEY GNZ OFFICIALS, EXPRESS THE ADMIRATION OF THE USG FOR NEW ZEALAND'S EXPRESSED DETERMINATION TO PARTICIPATION ACTIVELY IN THE FPDA, EVEN THOUGH THE UNITED KINGDOM AND AUSTRALIA HAVE DECIDED TO REDUCE THEIR FORCES.

C. ONE REASON NEW ZEALAND IS KEEPING FORCES IN THE FPDA AREA IS IN ORDER TO STRENGTHEN BILATERAL MILITARY CONTACTS WITH INDONESIA INCLUDING TECHNICAL ASSISTANCE AND TRAINING FOR THE GOI. WE SHOULD ENCOURAGE THIS AND SHARE WITH THE GNZ SELECTED REPORTING FROM POSTS IN THE AREA AS WELL AS INFORMATION CONCERNING OUR LONG EXPERIENCE IN PROVIDING ASSISTANCE TO INDONESIA.

D. USIS SHOULD CONTINUE TO MAKE AVAILABLE TO KEY
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MINISTRY OF DEFENSE OFFICIALS BACKGROUNDERS AND POLICY STATEMENTS BEARING ON AMERICAN DEFENSE AND SECURITY MATTERS.

B. POLITICAL:

1. POLICY--EXCHANGE VIEWS ON MAJOR INTERNATIONAL ISSUES, SEEK NEW ZEALAND SUPPORT FOR OUR MAJOR POLICIES, ESPECIALLY IN ASIA AND THE PACIFIC; AND WHENEVER POSSIBLE CONSULT IN ADVANCE ON PLANS OF MUTUAL CONCERN.

DISCUSSION--

-- THE FACT THAT AN AMERICAN AMBASSADOR WAS NOT PRESENT IN WELLINGTON DURING MOST OF PRIME MINISTER KIRK'S INCUMBENCY INHIBITED TO SOME EXTENT THE ESTABLISHMENT OF A REALLY CLOSE RELATIONSHIP BETWEEN THE EMBASSY AND THE HEAD OF THE NEW ZEALAND GOVERNMENT. ALTHOUGH AMBASSADOR SELDEN ESTABLISHED CORDIAL RELATIONS WITH KIRK IN THE FEW MONTHS THEY KNEW EACH OTHER BEFORE KIRK DIED, THE LABOUR PRIME MINISTER'S OUTLOOK WAS NEVER FULLY ATTUNED TO AMERICAN POLICIES AND ACTIONS.

-- PRIME MINISTER ROWLING IS PROBABLY FRIENDLIER TO THE UNITED STATES THAN WAS KIRK, HAVING BEEN IN AMERICA BOTH AS A FORMER FULBRIGHT GRANTEE AND AS AN INTERNATIONAL

VISITOR. ROWLING HAS A BETTER UNDERSTANDING OF THE UNITED STATES THAN HIS PREDECESSOR, AND THE AMBASSADOR HAS BUILT ON THIS TO ESTABLISH A CLOSE AND CONFIDENT RELATIONSHIP WITH ROWLING AND HIS MIINISTERS. HE IS ALSO ESTABLISHING A SIMILAR RELATIONSHIP WITH THE LEADER OF THE OPPOSITION AND MEMBERS OF THE OPPOSITION PARTY. MEMBERS OF THE GOVERNMENT, ELECTED AND CAREER, HAVE AN INTEREST IN THE UNITED STATES AND ITS ROLE IN INTERNATIONAL AFFAIRS AND ARE USUALLY MOST RESPONSIVE TO BOTH FORMAL AND INFORMAL CONTACTS WITH OFFICERS OF THE EMBASSY AS WELL AS AMERICAN VISITORS. THUS, THE WAY SHOULD BE FAIRLY CLEAR FOR THIS POLICY OF CONSULTATION AND EXCHANGE OF INFORMATION TO BE CARRIED OUT.

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INFO CINCPAC

S E C R E T SECTION 3 OF 7 WELLINGTON 0123

CINCPAC ALSO FOR POLAD

COURSES OF ACTION

A. THE AMBASSADOR SHOULD CONTINUE HIS SERIES OF REGULAR MEETINGS WITH PRIME MINISTER ROWLING TO EXCHANGE FACTS AND DISCUSS SENSITIVE TOPICS AND OTHER MATTERS OF MUTUAL CONCERN. HE AND THE OTHER OFFICERS OF THE EMBASSY SEEK MEEINGS ON A REGULAR BASIS WITH OTHER MINISTERS AND OFFICIALS.

B. AS IN SECTION A-1, CONTINUALLY REVIEW ALL NEW ZEALAND CONTACTS TO MAKE CERTAIN WE ARE REACHING THE PROPER AUDIENCE. THE FULL FACILITIES OF THE COUNTRY TEAM SHOULD CONTINUE TO BE USED IN MAKING KNOWN TO NEW ZEALANDERS U.S. VIEWS ON MAJOR INTERNATIONAL ISSUES AND EXPLANATIONS OF OUR MAJOR POLICIES AND ACTIONS. WE SHOULD ACTIVELY SEEK NEW ZEALAND SUPPORT AND THROUGH CONSULTATION AND FRANK EXCHANGES, HOPE TO INFLUENCE FORMULATION OF SYMPATHETIC AND COMPLEMENTARY NEW ZEALAND POLICIES. MAJOR U.S. POLICY STATEMENTS AND BACK-FOUNDERS SHOULD CONTINUE TO BE MADE AVAILABLE TO KEY GOVERNMENT AND OPPOSITION OFFICIALS RAPIDLY THROUGH USIS RESOURCES.

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C. WE SHOULD CHOOSE CAREFULLY GRANTEES FOR VISITS TO THE U.S. WHO CAN BRING BACK TO THEIR COLLEAGUES AND FRIENDS BALANCED VIEWS OF THE U.S.

D. ENCOURAGE TOURISM TO THE UNITED STATES.

E. NATIONAL ELECTIONS WILL BE HELD IN NOVEMBER 1975, WITH THE POSSIBILITY OF THE NATIONAL PARTY RETURNING TO POWER. THE EMBASSY, WHILE MAINTAINING ITS FRIENDLY WORKING RELATIONSHIP WITH THE LABOUR GOVERNMENT, SHOULD INTENSIFY ITS CONTACTS WITH THOSE MEMBERS OF THE NATIONAL PARTY WHO MIGHT GAIN POSITIONS OF IMPORTANCE IN A NEW GOVERNMENT. WITH THIS GROUP, TOO, WE SHOULD USE ALL OUR RESOURCES TO MAKE CERTAIN THEY HAVE CLEAR AND CURRENT KNOWLEDGE AND UNDERSTANDING OF U.S. POLICIES AND PLANS.

F. EARLY CONSULTATION AS FAR IN ADVANCE OF PLANNED MOVES AS POSSIBLE IS EXTREMELY DESIRABLE AND THE EMBASSY WOULD ENJOIN WASHINGTON AGENCIES WHENEVER POSSIBLE TO INFORM THE EMBASSY AND AUTHORIZE IT TO DISCUSS WITH THE GNZ U.S. ACTIONS OF MUTUAL CONCERN.

2. POLICY--URGE CONTINUED NEW ZEALAND BILATERAL COOPERATION WITH OTHER ASIAN COUNTRIES, ESPECIALLY JAPAN.

DISCUSSION--

-- IT IS THE PUBLICLY STATED POLICY OF THE GNZ TO STRENGTHEN ITS BILATERAL CONTACTS WITH ALL ASIAN COUNTRIES.

COURSES OF ACTION

A. NEW ZEALAND'S EMBASSIES IN ASIA ARE TOO FEW AND THINLY MANNED TO MATCH THOSE OF THE UNITED STATES IN BROAD KNOWLEDGE OF LOCAL SITUATIONS. WE SHOULD, THEREFORE, ON A REGULAR AND CONTINUING BASIS, COOPERATE WITH NEW ZEALAND MISSIONS

IN THE AREA IN PASSING INFORMATION AND
EXCHANGING VIEWS ON POLICIES AND ACTIONS OF THE VARIOUS
ASIAN COUNTRIES. IN NEW ZEALAND, THE EMBASSY SHOULD CONTINUE TO
PASS INFORMATION TO THE MINISTRY OF FOREIGN AFFAIRS
AND OTHERS TO HELP THEM ASSESS THE EVENTS

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IN THE AREA AND PLAN NEW ZEALAND ACTIONS AND POLICIES.

B. ENCOURAGE NEW ZEALANDERS TO TRAVEL IN THE ASIAN AREA AND CONTINUE
TO INVITE HIGH LEVEL ASIAN VISITORS. IN ADDITION, WE SHOULD
ENCOURAGE NEW ZEALAND TO CONTINUE TO ACCEPT THE THOUSANDS OF
ASIAN GRADUATE AND UNDER-GRADUATE STUDENTS WHO COME TO
FURTHER THEIR EDUCATION.

3. POLICY--ENCOURAGE CONTINUED NEW ZEALAND
LEADERSHIP IN THE SOUTH PACIFIC.

DISCUSSION--

-- NEW ZEALAND FEELS COMFORTABLE IN HER RELATIONS
WITH ISLAND NATIONS OF THE SOUTH PACIFIC AND BELIEVES THAT SHE
SHOULD, BECAUSE OF HER LOCATION AND SIZE, EXERCISE A LEADERSHIP
ROLE THERE.

-- ALMOST HALF OF NEW ZEALAND'S FOREIGN AID. FOR EXAMPLE,
IS PLEDGED TO THE PACIFIC AREA, AND NEW ZEALAND HAS SPECIAL BILATERAL
RELATIONSHIPS WITH A NUMBER OF THE ISLAND NATIONS INCLUDING THE ONLY
RESIDENT DIPLOMATS IN WESTERN SAMOA.

-- SOME NEW ZEALAND MFA OFFICIALS HAVE SHOWN CONCERN OVER IN-
CREASED U.S. DIPLOMATIC PRESENCE IN WESTERN SAMOA, TONGA AND FIJI.

-- IT MUST BE RECOGNIZED THAT THE UNITED STATES ALSO HAS
LEGITIMATE INTERESTS IN THIS AREA WHICH MAY NOT ALWAYS CORRESPOND TO
THOSE OF NEW ZEALAND; FOR EXAMPLE, CIVIL AVIATION.

COURSES OF ACTION

A. WE SHOULD CONTINUE TO ENSURE, AS AMBASSADOR SELDEN
HAS DONE, THAT MFA OFFICIALS FULLY
UNDERSTAND THAT THE AMERICAN AMBASSADOR TO NEW ZEALAND IS
ADDITIONALLY ACCREDITED TO FIJI, WESTERN SAMOA AND TONGA.
THUS, IT IS ENTIRELY PROPER AND FITTING THAT HE AND THOSE
OFFICERS OF THE WELLINGTON EMBASSY WHO ARE ALSO ACCREDITED THERE,
PERIODICALLY VISIT IN PURSUANCE OF THEIR DUTIES.
THIS IN NO WAY DENIGRATES FROM THE SPECIAL ROLE
OF NEW ZEALAND NOR IMPLIES THAT WE DO NOT
SUPPORT FULLY NEW ZEALAND'S SPECIAL POSITION IN THE AREA.

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B. ENOUGH TRAVEL FUNDS SHOULD BE BUDGETED BOTH TO PERMIT THE AMBASSADOR TO MAKE AT LEAST TWO ANNUAL VISITS TO THE ISLAND COUNTRIES AND TO ALLOW VISITS THERE BY THOSE OFFICERS ACCREDITED AND REQUIRED BY THE AMBASSADOR TO GO.

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INFO CINCPAC

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CINCPAC ALSO FOR POLAD

C. THE U.S. SHOULD MAINTAIN ITS INTERESTS IN THE SOUTH PACIFIC COMMISSION AND FUTURE MEETINGS SHOULD BE ATTENDED NOT ONLY BY REPRESENTATIVES FROM WASHINGTON AGENCIES BUT BY AT LEAST ONE OFFICER OF THE EMBASSY IN WELLINGTON.

D. TO DEMONSTRATE U.S. RECOGNITION OF NEW ZEALAND'S EXPERTISE AND LEADERSHIP IN THE SOUTH PACIFIC, WE SHOULD, ON A REGULAR BASIS, SEEK BRIEFINGS AND EXCHANGES OF INFORMATION WITH THE SOUTH PACIFIC DIVISION OF MFA.

4. POLICY--INSURE A CONTINUED WELCOME FOR OUR
ANTARCTIC SUPPORT OPERATION IN CHRISTCHURCH.

DISCUSSION--

-- ESSENTIALLY, WE HAVE FEW PROBLEMS WITH REGARD
TO ANTARCTIC SUPPORT OPERATIONS. THE LEFT CAN, HOWEVER, BE
EXPECTED TO MAKE PERIODIC PROTESTS ABOUT OUR PRESENCE THERE.
THE ABSENCE OF U.S. JURISDICTION OVER OUR
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CIVILIANS IN THE ANTARCTIC AS OPPOSED TO THE MILITARY THERE
COULD RESULT IN A DIFFICULT POLITICAL PROBLEM SHOULD THE GNZ DECIDE
TO
PROSECUTE AND AMERICAN CIVILIAN CHARGED WITH A CRIME ON THE "ICE".

COURSES OF ACTION

A. MAINTAIN A LOW PROFILE AND CONTINUE CLOSE LIAISON
AND COOPERATION WITH GNZ WITH REGARD TO ALL ASPECTS OF
ANTARCTIC RESEARCH AND SUPPORT.

B. SEEK PASSAGE OF U.S. LEGISLATION SIMILAR TO
H.R. 5248 (93RD CONGRESS) TO EXTEND U.S. JURISDICTION OVER
CIVILIANS IN THE ANTARCTIC.

5. POLICY--INSURE A POSITIVE CLIMATE FOR U.S.
SPACE MONITORING FACILITIES IN NEW ZEALAND.

DISCUSSION--

-- ORGANIZED OPPOSITION TO U.S. SPACE MONITORING
FACILITIES HAS DECREASED CONSIDERABLY IN THE PAST TWO YEARS
BUT OCCASIONAL LEFT WING PROTESTS WILL CONTINUE TO BE HEARD.
U.S. WILLINGNESS TO ENTER INTO A JOINT MANNING AGREEMENT
FOR MT. JOHN WAS INSTRUMENTAL IN CONVINCING THE GNZ TO
AGREE TO A FIVE YEAR LEASE. IT IS UNLIKELY, HOWEVER, THAT THE
GNZ WILL BE ABLE TO SUPPLY ANY PERSONNEL FOR JOINT MANNING
IN THE NEAR FUTURE. THE RECENT SUGGESTION
THAT WORK AT MT. JOHN MIGHT BE CONTRACTED OUT TO A
CIVILIAN FIRM SHOULD CAUSE NO PROBLEMS WITH THE GNZ.

COURSES OF ACTION

A. CONTINUE TO MAINTAIN THE LOW PROFILE OF THE
MT. JOHN/BAKER NUNN COMPLEX.

B. LEAVE OPEN THE POSSIBILITY FOR FUTURE JOINT
MANNING BY THE GNZ.

C. ECONOMIC/COMMERCIAL/SCIENTIFIC

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1. POLICY--PROMOTE A COOPERATIVE NEW ZEALAND APPROACH, IN THE OECD AND OTHERWISE, TO WORLD ENERGY AND COMMODITIES PROBLEMS.

DISCUSSION--

-- THOUGH NEW ZEALAND IS DEVELOPING LARGE NEW GAS RESERVES, IT PRODUCES VIRTUALLY NO PETROLEUM. THIS COMMODITY COMES PRINCIPALLY FROM THE MIDDLE-EAST AND AUSTRALIA. EXCEPT FOR DEPOSITS OF IRON SANDS, NEW ZEALAND IS GENERALLY POOR IN MINERAL RESOURCES. ITS FOREIGN EXCHANGE EARNINGS COME OVERWHELMINGLY FROM EXPORTS OF PASTORAL PRODUCTS. AS A DEVELOPED COUNTRY, NEW ZEALAND'S APPROACH TO ENERGY AND COMMODITIES PROBLEMS OFTEN PARALLELS THAT OF THE UNITED STATES BUT ITS DESIRE TO SELL ITS PASTORAL PRODUCTS IN THE U.S. SOMETIMES CONFLICTS WITH OUR NEED TO PROTECT OUR OWN FARMERS. FURTHERMORE, A GENERAL FEELING THAT NEW ZEALAND HAS LITTLE INFLUENCE ON A NUMBER OF WORLD ENERGY AND COMMODITIES MATTERS LEADS IT AT TIMES TO ADOPT A MIDDLE OF THE ROAD, CAUTIOUS APPROACH TO AVOID STRAINING RELATIONS WITH COUNTRIES WHICH ARE OR MIGHT BE A MARKET FOR ITS EXPORTS. BE THAT AS IT MAY, THE GNZ IS SUSCEPTIBLE TO WELL REASONED, COGENT ARGUMENTS FOR COOPERATION WHEN ITS INTERESTS ARE EVIDENT.

COURSES OF ACTION

A. KEEP GNZ OFFICIALS FULLY INFORMED ON A TIMELY BASIS OF U.S. VIEWS ON WORLD ENERGY AND COMMODITIES PROBLEMS AND OUR PROPOSED METHODS FOR DEALING WITH THEM.

B. AVOID ANY ACTION WHICH ASSUMES OR CONVEYS THE IMPRESSION THAT NEW ZEALAND CAN BE TAKEN FOR GRANTED; OR, BECAUSE NEW ZEALAND IS NOT A MAJOR ECONOMIC POWER ON THE WORLD SCENE, THAT IT IS NOT NECESSARY TO CONSULT AND INFORM THE GNZ REGULARLY OF EVOLVING POLICIES IN THESE FIELDS.

C. USIS SHOULD CONTINUE TO MAKE AVAILABLE TO SELECTED AUDIENCES AND KEY GOVERNMENT AND BUSINESS OFFICIALS, APPROPRIATE STAGS, U.S. GOVERNMENT ENERGY EXPERTS, BACKGROUNDERS AND POLICY STATEMENTS ON U.S. ATTITUDES AND POLICIES ON ENERGY MATTERS.

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2 POLICY--

CONSULT CLOSELY ON MATTERS OF MUTUAL CONCERN IN THE CONTEXT OF
GATT AND THE MULTILATERAL TRADE NEGOTIATIONS.

DISCUSSION--

-- APPROXIMATELY EIGHTY PERCENT BY VALUE OF NEW ZEALAND'S
EXPORTS ARE PASTORAL PRODUCTS, DEMAND FOR WHICH IS AFFECTED
BY THE IMPORT POLICIES AND INTERNAL SUPPLY SITUATION OF NEW

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ZEALAND'S TRADING PARTNERS. ITS OBJECTIVES IN THE GATT
AND IN MULTILATERAL TRADE NEGOTIATIONS (MTN) PARALLEL
CLOSELY (BUT NOT COMPLETELY) THOSE OF THE U.S.
PASSAGE OF THE U.S. TRADE ACT OF 1974 WILL ENCOURAGE CLOSER
GNZ CONSULTATION AND COLLABORATION IN GATT AND MTN BECAUSE
OF THE GREATLY STRENGTHENED U.S. BARGAINING POSITION.
NEVERTHELESS, NEW ZALAND HOPES THAT IT TOO WILL BENEFIT FROM

CONCESSIONS WHICH THE U.S. WILL MAKE IN NEGOTIATIONS WITH THIRD COUNTRIES SUCH AS THE EEC. A THREAT TO CLOSE WORKING RELATIONSHIPS WITH NEW ZEALAND ON TRADE PROBLEMS COULD ARISE IF THE U.S. IMPOSES FURTHER RESTRICTIONS ON PRODUCTS WHICH MAKE UP AN IMPORTANT PART OF NEW ZEALAND'S EXPORTS OF THE U.S. (E.G. MEAT). DESPITE THE ABOVE, NEW ZEALAND WILL BE A STRONG ALLY IN SEVERAL OF THE MORE DIFFICULT TRADE PROBLEMS FACED IN THE GATT AND THE MTN.

COURSES OF ACTION

A. THE GNZ SHOULD BE INFORMED ON A TIMELY AND CONTINUING SECRET

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BASIS (BOTH IN WELLINGTON AND WASHINGTON) OF U.S. POSITIONS AND PROPOSED ACTIONS SO THAT EFFECTIVE JOINT APPROACHES CAN BE DEVELOPED.

3. POLICY-- SEEK TO STEADILY REDUCE THE RELATIVELY HIGH LEVEL OF NEW ZEALAND TARIFFS, URGE ELIMINATION OF PREFERENTIAL ARRANGEMENTS, AND ATTEMPT TO REDUCE NON-TARIFF BARRIERS TO OUR BILATERAL TRADE.

DISCUSSION--

-- NEW ZEALAND, AN EXPORTER OF PRIMARY PRODUCTS, IS SUBJECT TO GREAT SWINGS IN ITS TERMS OF TRADE AND BALANCE OF PAYMENTS. HISTORICALLY IT HAS BEEN CLOSELY TIED COMMERCIALY TO THE UNITED KINGDOM AND OTHER COMMONWEALTH COUNTRIES. IN RECENT YEARS NEW ZEALAND HAS ENCOURAGED DEVELOPMENT OF INDUSTRY, ESPECIALLY FOR EXPORT, TO REDUCE RELIANCE ON PRIMARY PRODUCTS. GREAT BRITAIN'S ENTRY INTO THE EEC PROMPTED NEW ZEALAND TO INITIATE COMPLETE ELIMINATION OF IMPORT TARIFF PREFERENCES FOR BRITAIN BY JULY 1976. HOWEVER, ITS NEW IMPORT TARIFF MAINTAINS PREFERENCES FOR OTHER COMMONWEALTH COUNTRIES, MOST NOTABLY AUSTRALIA AND CANADA.

-- THE LABOUR GOVERNMENT HALTED A PROGRAM INITIATED BY THE NATIONAL GOVERNMENT OF PROGRESSIVE ELIMINATION OF IMPORT LICENSING. ABOUT 25 PERCENT OF NEW ZEALAND'S IMPORTS ARE STILL SUBJECT TO LICENSING. THE GNZ WILL NOT SOON ABOLISH LICENSING OR OTHER NTB'S, ESPECIALLY WITHOUT FIRST INCREASING IMPORT DUTIES ON A NUMBER OF ITEMS NOW SUBJECT TO LICENSING.

-- GNZ'S STOCK POSITION IN RESPONSE TO U.S. URGING ON TARIFF AND NON-TARIFF BARRIER REDUCTION IS BASICALLY THAT THE U.S. MUST ALSO REMOVE OR REDUCE BARRIERS TO NEW ZEALAND EXPORTS. FURTHERMORE, THE GNZ MAINTAINS U.S. IMPORT RESTRICTIONS AFFECT NEW ZEALAND PROPORTIONATELY FAR MORE THAN NEW ZEALAND'S AFFECT THE UNITED STATES.

-- IT APPEARS LIKELY THAT SOME HIGH IMPORT DUTIES HAVE BEEN MAINTAINED IN THE NEW TARIFF FOR BARGAINING IN THE MTN.

COURSES OF ACTION

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A. FIRST PURSUE WITH THE GNZ THOSE GATT OBJECTIVES WHICH ARE MORE OF A BILATERAL NATURE, ON A BILATERAL BASIS. FAILING THIS, THE U.S. SHOULD PURSUE THE MATTER IN THE GATT OR THE MTN.

B. PRESS GNZ FOR MORE RAPID PROGRESS ON NAFTA TO COMPLY WITH GATT CONDITIONS ON DEVELOPMENT OF FREE TRADE AREAS.

C. ADOPT AN UNDERSTANDING ATTITUDE OF THE SPECIAL POSITION AND PROBLEMS CONFRONTING NEW ZEALAND POLICIES IT FEELS ARE IN ITS NATIONAL INTEREST BUT WHICH DO NOT STRICTLY CONFORM WITH ITS OBLIGATIONS IN GATT OR OTHER BODIES.

4. POLICY-- CONSLT AND COOPERATE, WHENEVER POSSIBLE, ON ISSUES AFFECTING RESTRICTION OF NZ COMMODITY EXPORTS TO THE UNITED STATES.

DISCUSSION--

-- IN THE PAST YEAR THE UNITED STATES HAS BEEN NEW ZEALAND'S ONLY MAJOR MARKET FOR BEEF AND VEAL EXPORTS. EVEN WITH OTHER MARKETS OPEN, THE UNITED STATES IS AN IMPORTANT, LUCRATIVE AND ATTRACTIVE MARKET FOR BEEF, VEAL AND DAIRY PRODUCTS. FAILURE TO CONSULT AND COOPERATE ON ISSUES AFFECTING NEW ZEALAND EXPORTS TO THE U.S. COULD ADVERSELY AFFECT THE LEVEL OF U.S. EXPORTS TO NEW ZEALAND AS WELL AS THE BROADER COOPERATIVE ATTITUDE OF GNZ ON INTERNATIONAL TRADE ISSUES OF CONCERN TO THE UNITED STATES.

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INFO CINCPAC

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COURSES OF ACTION

A. ADVISE THE GNZ WELL IN ADVANCE OF ANY PROPOSED CHANGE IN U.S. IMPORT POLICY AFFECTING NEW ZEALAND AND, INsofar AS POSSIBLE, TAKE INTO ACCOUNT GNZ CONCERNS. MAKE EVERY EFFORT TO DEVISE A COURSE OF ACTION THAT WILL HAVE THE LEAST ADVERSE REPERCUSSIONS ON NEW ZEALAND EXPORTS.

5. POLICY-- PROMOTE THE SALE OF U.S. PRODUCTS IN NEW ZEALAND.

DISCUSSION--

-- THE GNZ IS ENCOURAGING INDUSTRIALIZATION ESPECIALLY FOR EXPORT. THIS INVOLVES PURCHASING PLANT AND EQUIPMENT. IT ALSO REQUIRES LARGE IMPORTS FOR ITS FARMING AND OTHER SECTORS. AS NEW ZEALAND'S CLOSE TRADING TIES WITH THE UNITED KINGDOM LOOSEN, THE U.S. IS RELATIVELY MORE COMPETITIVE BUT OTHER COUNTRIES SUCH AS JAPAN, AUSTRALIA, AND THE EEC ARE INCREASINGLY ACTIVE IN THE NEW ZEALAND MARKET.

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COURSES OF ACTION

A. CONTINUE EMPHASIS ON COMMERCIAL ASSISTANCE. THE EMBASSY AND THE U.S. TRADE CENTER IN SYDNEY WITH THE BACKING OF THE DEPARTMENT OF COMMERCE SHOULD ALSO EXPAND ITS COMMERCIAL PROMOTION BY SPONSORING MORE SOLO TRADE EXHIBITIONS IN NEW ZEALAND AND, AS THE OCCASION INDICATES, FACILITATE THE PARTICIPATION OF U.S. BUSINESS FIRMS IN NEW

ZEALAND TRADE FAIRS.

B. UNITED STATES TRADE MISSIONS SHOULD BE ENCOURAGED TO VISIT NEW ZEALAND.

C. THE EMBASSY COMMERCIAL SECTION AND USIS SHOULD CONTINUE TO COORDINATE AND EXPAND THEIR JOINT ACTIVITIES IN COMMERCIAL PROMOTION. USIA AND THE DEPARTMENTS OF STATE AND COMMERCE SHOULD AIQSLRFYK

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D. THE COMMERCIAL NEWSLETTER SHOULD BE CONTINUED AND NEW PRODUCTS INFORMATION SHOULD BE WIDELY DISSEMINATED BY USIS.

6. POLICY-- ENCOURAGE A FAVORABLE ENVIRONMENT FOR FOREIGN INVESTMENT IN GENERAL AND U.S. INVESTMENT IN PARTICULAR.

DISCUSSION--

-- THE GNZ ATTITUDE IS NOT AVERSE TO FOREIGN INVESTMENT AND IT HAS PUBLICALLY ACKNOWLEDGED THE BENEFICIAL ROLE AND IMPORTANCE OF FOREIGN INVESTMENT IN DEVELOPMENT OF THE NEW ZEALAND ECONOMY. ITS POLICY IS TO ENCOURAGE OR PERMIT FOREIGN INVESTMENT WHICH OFFERS THE GREATEST GAINS TO NEW ZEALAND. IT HAS ENUNCIATED A CLEAR SET OF CONDITIONS AND RULES FOR PROSPECTIVE FOREIGN INVESTORS. THOUGH SOME OF THESE ARE BURDENSOME, THEY DO NOT PRECLUDE FOREIGN INVESTMENT.

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COURSES OF ACTION

A. WASHINGTON DEPARTMENTS AND AGENCIES SHOULD ALERT POTENTIAL U.S. INVESTORS OF GNZ POLICIES AND POSSIBLE DIFFICULTIES.

B. THE EMBASSY SHOULD FULLY ADVISE INQUIRERS OF GNZ POLICIES, LIMITATIONS, AND PROCEDURES FOR INVESTMENT AS WELL AS SENSITIVITIES AND POSSIBLE PITFALLS.

C. EMPHASIZE WHEN APPROPRIATE, THE IMPORTANT BENEFITS OF FOREIGN INVESTMENT IN ECONOMIC DEVELOPMENT AND TRADE. AVOID UNDULY STIRRING THE FOREIGN INVESTMENT POT IN NEW ZEALAND AS THIS IS GENERALLY MORE APT TO FAN OPPOSITION THAN GAIN SUPPORT.

D. USIS PROGRAMS IN SUPPORT OF THE ROLE FOREIGN INVESTMENT IN GENERAL, AND THE POSITIVE NATURE OF MULTINATIONAL

CORPORATIONS SHOULD BE EXPLAINED BY THE USE OF STAGS AND VOLUNTEER SPEAKERS TO ADDRESS SELECTED BUSINESS AND GOVERNMENT OFFICIALS.

7. POLICY--SUPPORT THE BILATERAL SCIENCE AND TECHNOLOGY AGREEMENT AS A VEHICLE FOR MUTUALLY BENEFICIAL RESEARCH AND DEVELOPMENT, PARTICULARLY IN THE FIELD OF ENERGY.

DISCUSSION--

-- THE BILATERAL AGREEMENT IS CONSIDERED BY MOST HIGH-LEVEL GNZ OFFICIALS TO BE A SIGNIFICANT FORWARD STEP IN OUR RELATIONS. IT IS ONE OF THE FEW AGREEMENTS BETWEEN OUR COUNTRIES THAT DOES NOT INVOLVE MILITARY ARRANGEMENTS. GNZ INTEREST IS INDICATED BY THE FACT IT HAS BUDGETED NEARLY DOLS500,000 FOR ACTIVITIES UNDER IT DURING THE PRESENT FISCAL YEAR. NEW ZEALAND HAS A GREAT DEAL OF EXPERTISE TO OFFER, PARTICULARLY IN THE FIELD OF GEOTHERMAL ENERGY. THE PROGRAM HAS GOTTEN OFF TO A GOOD START UNDER FORCEFUL LEADERSHIP AND REQUIRES ONLY A MINIMAL AMOUNT OF SUPPORT WHICH WE SHOULD CONTINUE TO GIVE.

COURSES OF ACTION

A. CONTINUE TO ASSIST, AS REQUIRED, IN THE

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MUTUALLY BENEFICIAL EXCHANGES THAT ARE ALREADY WELL UNDERWAY.

NOTE BY OC/T: SECTION 6 OF 7 WELLINGTON 0123 PARA C # GARBLED. CORRECTION TO FOLLOW.

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ACTION EA-10

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TRSE-00 OES-03 AID-05 AGR-05 COME-00 OMB-01 PC-01

USIA-06 LAB-04 AEC-05 ACDA-05 NASA-01 FEAE-00 INT-05

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B. INSURE THAT THE IMPORTANCE OF THE AGREEMENT
IS MADE KNOWN TO U.S. POLICYMAKERS.

C. URGE THE NATIONAL SCIENCE FOUNDATION TO
CONTINUE ITS PROGRAM OF PERIODIC VISITS AND EXCHANGES WITH
NEW ZEALAND SCIENTISTS.

8. POLICY--CONTINUE OUR PRACTICE OF CLOSE CONSULTATION
WITH THE GOVERNMENT OF NEW ZEALAND ON CIVIL AVIATION MATTERS.

DISCUSSION--

-- US/NZ RELATIONS HAVE BEEN GOOD, ESPECIALLY DURING
THE PERIOD OF THE OIL CRISIS, WHEN PROBLEMS THREATENED DISRUPTION
OF INTERNATIONAL AIR SERVICES. THERE DOES NOT APPEAR TO BE ANY
REASON THIS RELATIONSHIP SHOULD CHANGE, ESPECIALLY WITH
CONTINUED, PROMPT U.S. CONSULTATION ON MATTERS OF CONCERN
TO GNZ.

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COURSE OF ACTION

A. THE EMBASSY AND INTERESTED WASHINGTON AGENCIES AND
DEPARTMENTS SHOULD FOLLOW THROUGH QUICKLY ON ALL MATTERS
AFFECTING NEW ZEALAND CIVIL AVIATION INTERESTS. THE U.S.
SHOULD CONTINUE TO DEMONSTRATE GENERALLY A HELPFUL,
COOPERATIVE ATTITUDE TOWARD NEW ZEALAND CIVIL AVIAITION MATTERS.

9. POLICY--SUPPORT NEW ZEALAND RESOLVE TO MAINTAIN A HIGH LEVEL
OF BILATERAL AND MULTILATERAL DEVELOPMENT ASSISTANCE.

DISCUSSION--

-- IN 1973, THE GNZ ANNOUNCED A POLICY OF INCREASING ITS TOTAL OFFICIAL AID TO SEVEN-TENTHS OF ONE PERCENT OF GNP BY 1975-76. IN SPITE OF AN INCREASINGLY ADVERSE BALANCE OF PAYMENTS THE GNZ HAS REAFFIRMED THIS POLICY OBJECTIVE. MOST OF ITS ASSISTANCE IS EARMARKED FOR ISLAND COUNTRIES OF THE SOUTH PACIFIC WHERE NEW ZEALAND HAS SPECIAL OBLIGATIONS. THE GNZ HAS ENCOUNTERED A NUMBER OF PROBLEMS CONNECTED WITH THIS RAPID EXPANSION OF DEVELOPMENT ASSISTANCE, PARTLY BECAUSE OF ITS RELATIVE INEXPERIENCE IN FOREIGN ASSISTANCE ACTIVITIES.

COURSES OF ACTION

A. THE EMBASSY, WITH THE SUPPORT OF WASHINGTON DEPARTMENTS AND AGENCIES, SHOULD KEEP THE GNZ DEVELOPMENT ASSISTANCE OFFICIALS INFORMED ON A TIMELY AND CONTINUING BASIS OF THE U.S. POSITION ON DEVELOPMENT ASSISTANCE QUESTIONS, ESPECIALLY IN THE MULTILATERAL AGENCIES.

B. THE WASHINGTON AGENCIES SHOULD ALSO MAKE AVAILABLE TO THE GNZ MATERIALS AND INFORMATION RELATING TO ASSISTANCE TO AREAS SIMILAR TO THE SOUTH PACIFIC.

C. ENCOURAGE BILATERAL CONSULTATIONS WITH AID OFFICIALS SPECIALIZING IN TECHNICAL AND FINANCIAL ASSISTANCE.

3. COUNTRY TEAM COMMENT: A) WE HAVE NOTED THAT ALMOST ALL OF THE POLICIES DEVELOPED BY THE WASHINGTON AGENCIES IN PART II HAVE
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TO DO WITH CONSULTATING, CLARIFYING, ENCOURAGING, INFORMING, URGING, PROMOTING, AND COOPERATING . IN ORDER FOR THE COUNTRY TEAM TO IMPLEMENT THESE POLICIES IT IS VITAL RPT VITAL THAT WE HAVE CLEAR AND TIMELY INFORMATION AND INSTRUCTIONS FROM WASHINGTON. IT IS A SOURCE OF CONTINUING EMBARRASSMENT TO APPROACH THE MFA WITH A DEMARCHE OR TO PASS ON INFORMATION, ONLY TO FIND THAT THEY WERE INFORMED ON THE SUBJECT TWO DAYS BEFORE THROUGH THEIR EMBASSY IN WASHINGTON; OR, TO HAVE A GNZ OFFICIAL BROACH A SUBJECT ON WHICH DISCUSSIONS HAVE BEEN HELD IN WASHINGTON AND OF WHICH THE EMBASSY HAS NO KNOWLEDGE; OR, WORSE, TO READ IN THE LOCAL NEWSPAPERS ABOUT US ACTIONS WHICH CONCERN NEW ZEALAND. FORMER SECRETARY OF FOREIGN AFFAIRS AND AMBASSADOR TO THE UNITED STATES, GEORGE LAKING, IS QUOTED RECENTLY AS SAYING THAT HE ATTACHED IMPORTANCE TO THE PROCESS OF CONSULTATION, AND RECALLED, WITH PLEASURE AND SATISFACTION, THAT IN THE 1950'S THE AMERICANS MADE A HABIT OF TALKING OVER MATTERS BEFORE THEY WERE SETTLED. THIS GAVE TO A COUNTRY LIKE NEW ZEALAND A REAL SENSE OF RESPONSIBLE PARTICIPATION IN ORGANIZATIONS LIKE SEATO, AND IN THE CONTEXT OF ANZUS. IN RECENT TIMES, ALAS, FIFTEEN MINUTES OR SO OF ADVANCE

NOTICE MADE DO FOR CONSULTATION.

WE HOPE THAT THE EMBASSY CAN BE KEPT
INFORMED, BY TELEPHONE IF NECESSARY) ON MATTERS AFFECTING
US/NEW ZEALAND RELATIONS.

B) COURSES OF ACTION TO IMPLEMENT MANY OF THESE POLICIES ARE
ALMOST IDENTICAL AND THOSE LISTED FOR ONE MAY NOT ALWAYS HAVE
BEEN REPEATED FOR ANOTHER. THIS DOES NOT MEAN, HOWEVER, THAT A
COURSE OF ACTION LISTED TO IMPLEMENT ONE POLICY WILL NOT
BE USED IF APPLICABLE ELSEWHERE.
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